

Sullivan County NH

Type of meeting: Board of Commissioners – Regular Business Meeting
Public

Date/Time: Tuesday, November 20, 2007; 3 PM

Place: Unity County Complex, Sullivan County Health Care
Facility, 1st Floor Ahern Building

Attendees: Commissioners Ethel Jarvis – *Chair*, Bennie Nelson – Vice Chair
and Jeff Barrette - *Clerk*; Ted Purdy – Sullivan County Health Care
Administrator; Greg Chanis – Facilities & Operations Director.

Agenda Item No. 3 Sullivan County Health Care Administrator's Report

Mr. Purdy distributed SCHC reports to the Board.

Census

Mr. Purdy noted the total census as of 11/20/07 is 131: 97 Medicaid, 17 Private, 17 Medicare. They have received one admission today, one is pending, and have a couple referrals outstanding. He noted the total beds filled is running below budget, 131-135 trend. Current Medicare budget is 19. YTD Variance [for HCBC Respite, Insurance, Medicaid, Medicare A & B, Medicaid X Over A & B and Private] is below budget by \$589,000. Commissioner Nelson expressed concern of the deficit reflected on the October 2007 billing report of \$57,640 for Medicaid and feels that it's a low number when compared to the Medicaid census. He asked Mr. Purdy to check the budgeted Medicaid revenue/expenses. Commissioner Barrette asked how SCHC rates compared to Mr. Purdy's previous jobs. Mr. Purdy noted SCHC is fairly competitive; where he worked previously they ran a little bit higher Medicaid rate; rates are adjustable and based on location throughout the state and two snap shot dates, one in February. Current rate is about \$155 PPD, which is on the higher end, that shows the facility has done a good job at capturing the acuity for Medicaid patients. Commissioner Nelson noted this was an aspect the facility used to be poor at, that Genesis Eldercare helped them out with, and they want to back sure they don't back slide. Commissioner Jarvis asked based on this rate and that they booked it for \$148.50, could they adjust their budget accordingly? Commissioners discussed that they were not making it up in census, so would not be good idea. Mr. Purdy noted part of his projection involves assessing, can we expect that rate for this "snap shot", and he has not been able to evaluate that yet based on case mix. He pointed out the Bed Tax Dollars/MQIP he wants to check that the revenue is booked within the Medicaid line in the report. He'll check with Julie Woodman on this. Their goal is to make admissions as timely as possible – preferably at bedside or facility, that they have the appropriate

paperwork regarding payments, medical conditions that they can communicate back to the admissions team. Commissioner Barrette asked if he had a sense of how often a referral turned into a filled bed. Mr. Purdy confirm discussions with Admissions staff today include a better tracking referrals so we have statistics to evaluate referral vs. admissions and acceptance rate and evaluate where they are coming from in order to target their market. Mr. Purdy confirmed they had a couple internal candidates interest in the External Care Coordinator position, have recommend advertising, anticipates interviewing next week – want someone with clinical knowledge, great a public speaking or interpersonal relationships. Commissioner Jarvis noted if he needs help from the Commissioners, just to call them as a “support team”. Mr. Purdy noted they have all been very positive and supportive.

Agenda Item No. 2 Facilities & Operations Director Report

Water Update

Mr. Chanis indicated they are in much better shape, well back on line, producing triple the amount of water from DH 6. Working on temp permit, issued 10/18/07, so continue to test water. Hydro Source, the engineer they are working with, will be spending one more working date drafting letter and providing information to issue a permanent permit, application being submitted within next two weeks, as a formality. Pumping 14 hrs a day and producing sufficiently.

Waste Water Building

Roof is on and the heat went back on yesterday.

Side Note – Earlier Conversation Notation

Commissioner Barrette noted he found, within the date range to October, that \$440,000 was entered as Medicaid Assessment as far as revenue, so only see the first quarter, and sense is that the numbers on the report they questioned earlier, are basically on.

Both Greg Chanis and Ted Purdy left the room.

At this point the group decided to move the meeting to the Business Conference Room.

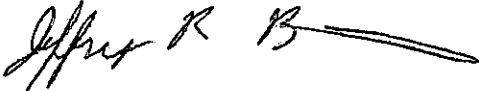
4 PM Commissioner Barrette moved to go into Executive Session for a personnel issue, per RSA 91-A:3.II.c. Commissioner Nelson seconded the motion. A role call vote was taken. The motion carried, unanimously.

6:59 Commissioner Barrette moved to come out of non-public session.
Seconded by Commissioner Nelson. All in favor

6:59 Commissioner Barrette moved to have Attorney Hathaway act as our liaison with the County Manager and to act consistent with our recommendations. Commissioner Nelson seconded the motion. All were in favor.

Meeting adjourned at 7:00.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Jeffrey R. Barrette", followed by a horizontal line.

Jeffrey Barrette, Clerk
Board of Commissioners

Date signed: 12/19/07